

## CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2020 NON-COMPETITVE 4% TCAC APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
FEDERAL CREDIT WITH TAX-EXEMPT BONDS, INCLUDING STATE CREDITS (\$500M /Farmworker)
(ATTACHMENT 40 FOR CDLAC-TCAC JOINT APPLICATION)

April 17, 2020 Version

### II. APPLICATION - SECTION 1: TCAC APPLICANT STATEMENT AND CERTIFICATION

TCAC APPLICANT: San Jose W San Carlos LP

PROJECT NAME: West San Carlos Residential

# PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Check Only

The undersigned TCAC Applicant hereby makes application to the California Tax Credit Allocation Committee ("TCI for a reservation of Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$2,122,593	_annual Federal Credits
	total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit price will not be less than eighty (80) cents per dollar of credit. I acknowledge that if I elect to sell ("certificate") all or any portion of the state credit, I may, only once, revoke an election to sell at any time before CTCAC issues the Form(s) 3521A for the project.

I agree it is my responsibility to provide TCAC with the original complete application as well as such other informatic as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I certify that the numbers describing project cost, development budget, financing amounts, operating subsidies, unit mix and targeting, and all related application documents are the same as those provided in applications submitted t CDLAC, CalHFA, and HCD, as applicable. I certify that any applications, revisions, or updates provided to TCAC, CDLAC, CalHFA, or HCD will be provided to all other of these state agencies providing financing, tax credits, or subsidies to the project.

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I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at the following stages: updated development timetable under regulation section 10326(j)(4), and the time the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I certify that I have read and understand the provisions of Sections 10322(a) through (h) related to application filing deadlines, forms, incomplete applications, and application changes.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit program.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that the Low-Income Housing Tax Credit program is not an entitlement program and that my applicat will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC whice identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that an award of federal or state Tax Credits does not guarantee that the project will qualify for Tax Credits. Both federal law and the state law require that various requirements be met on an ongoing basis. I agree to compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal or State Tax Credits, I will be required to enter into a regulator contract that will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief.

I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installe energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certif that contractors and subcontractors will comply with California Labor Code Section 1725.5. When requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application da

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In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior the project's rehabilitation completion.

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internation Revenue Service and the Franchise Tax Board, and any other actions that TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Co Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetal set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I agree that TCAC is not responsible for actions taken by the applicant in reliance on a prospective Tax Credit

reservation or allocation.	
Dated this day of, 20 at	
, California.	
	Ву
	(Original Signature)
	Daniel J. Johnson
	(Typed or printed name)
	Member
	(Title)

Local Jurisdiction:

City of San Jose

City Manager:

Title:

City Manager

Mailing Address:

City:

San Jose

Zip Code:

City of San Jose

David Skyes

City Manager

Authorized San Jose

San Jose

95113

Phone Number:	408-535-3500	Ext.
FAX Number:		<del></del>
E-mail:	webmaster.manag	ger@sanjoseca.gov

<sup>\*</sup> For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf

# II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type			
	Application type: Preliminary Reservation			
Joint Application? CDLAC-TCAC Joint Application (submitting concur				
Prior application was submitted but not selected?  Yes				
	If yes, enter application number: TCAC # CA - 20 - 564			
	Has credit previously been awarded? No			
	If re-applying and returning credit, enter the current application numb TCAC # CA			
	Is this project a Re-syndication of a current TCAC project? No If a Resyndication Project, complete the <b>Resyndication Projects</b> section below.			
В.	Project Information			
	Project Name: West San Carlos Residential			
	Site Address: 750 W San Carlos			
	If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)			
	City Con loss County Conto Clara			
	City: San Jose County: Santa Clara Zip Code: 95020 Census Tract: 5019.00			
	Assessor's Parcel Number(s): 264-015-003			
	Assessor's Farcer Number(s). 204-013-003			
	Project is located in a DDA:  Yes *Federal Congressional District: 19			
	Project is located in a Qualified Census Tract: No *State Assembly District: 19			
	Project is a Scattered Site Project:  No *State Senate District: 19			
	Project is <b>Rural</b> as defined by TCAC Regulation Section 10302 No			
	*Accurate information is essential; the following website is provided for reference:			
	https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/			
_				
C.	Credit Amount Requested Federal \$2,122,593			
	State State Farmworker Credit? No			
	State Famiworker oreatt:			
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1))			
	40%/60%			
E.	Housing Type Selection			
	Special Needs If Special Needs housing, enter number of Special Needs ur 40			
	(Note: Housing Type is used to establish operating expense minimums under regulation section 10327(g)(1))			
	, 5 %			
F.	Geographic Area (Reg. Section 10315(i))			
	Please select the project's geographic area:			
	South and West Bay Region: San Mateo and Santa Clara Counties			

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#### **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

#### A. **Identify TCAC Applicant** Applicant is the current owner and will retain ownership: N/A Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A Applicant is the project developer and will be part of the final ownership entity for the project: N/A Applicant is the project developer and will not be part of the final ownership entity for the project N/A В. **TCAC Applicant Contact Information Applicant Name:** San Jose W San Carlos LP Street Address: 5251 Ericson Way City: Arcata State: CA Zip Code: 95521 **Chris Dart** Contact Person: 707-822-9000 Fax: 707-822-9596 Phone: Ext.: Email: cdart@danco-group.com C. Legal Status of Applicant: Limited Partnership Parent Company: Danco Communities If Other, Specify: D. General Partner(s) Information (post-closing GPs): **D(1)** General Partner Name: Community Revitalization and Development Corporation Managing GP Street Address: 635 Parkview Avenue **OWNERSHIP** Redding 96001 INTEREST (%): City: State: CA Zip Code: Contact Person: David Rutledge 0.001 Phone: 530-241-6960 Ext.: Fax: 530-241-7831 crdc@shasta.com Email: Nonprofit/For Profit: Parent Company: Nonprofit D(2) General Partner Name:\* Johnson & Johnson Investments, LLC Administrative Street Address: 5251 Ericson Way OWNERSHIP City: Arcata Zip Code: 95521 INTEREST (%): State: CA Contact Person: **Chris Dart** 0.009 707-822-9000 Phone: Ext.: Fax: 707-822-9596 Email: cdart@danco-group.com Nonprofit/For Profit: Parent Company: Danco Communities For Profit D(3) General Partner Name: (select one) Street Address: **OWNERSHIP** City: State: Zip Code: INTEREST (%): Contact Person: Phone: Ext.: Fax: Email: Nonprofit/For Profit: (select one) Parent Company:

## E. General Partner(s) or Principal Owner(s) Type Joint Venture

\*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2) - "TBD" not sufficient

### F. Status of Ownership Entity

currently exists If to be formed, enter date:

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<sup>\*(</sup>Federal I.D. No. must be obtained prior to submitting carryover allocation package)

# G. Contact Person During Application Process

Company Name: Danco Communities
Street Address: 5251 Ericson Way

City: Arcata State: CA Zip Code: 95521

Contact Person: Hailey Del Grande

Phone: 707-822-9000 Ext.: Fax: 707-822-9596

Email: <a href="mailto:hdelgrande@danco-group.com">hdelgrande@danco-group.com</a>

Participatory Role: Developer

(e.g., General Partner, Consultant, etc.)

# II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

# A. Indicate and List All Development Team Members

Dovolopor	Danca Communities	A robito ot:	CCDA Architecture & Planning
Developer: Address:	Danco Communities 5251 Ericson Way	Architect: Address:	SGPA Architecture & Planning 1545 Hotel Circle South, Stuidio 200
City, State, Zip	Arcata, CA 95521	City, State, Zip:	San Diego, CA 92108
		Contact Person:	
Contact Person:	Chris Dart		Glen Wood
Phone:	707-822-9000 Ext.:	Phone:	619-297-0131 Ext.:
Fax:	707-822-9596	Fax:	
Email:	cdart@danco-group.com	Email:	gwood@sgpa.com
Attornov:	Spencer Fane LLP	General Contractor:	Danco Ruildors
Attorney: Address:	370 Seventh Street, Suite 4800	Address:	5251 Ericson Way
	Denver, CO 80202		
City, State, Zip	H.Micheal Miller	City, State, Zip:	Arcata, CA 95521 Chris Dart
Contact Person:		Contact Person:	
Phone:	303-592-8330 Ext.:	Phone:	707-822-9000 Ext.:
Fax:	303-629-7610	Fax:	707-822-9596
Email:		Email:	cdart@danco-group.com
Tay Professional	: Bowman & Company LLP	Energy Consultant:	Redwood Energy
Address:	10100 Trinity Parkway, Suite 310	Address:	1887 Q Street
	Stockton, CA 95219		Arcata, CA 95521
City, State, Zip	·	City, State, Zip:	·
Contact Person:		Contact Person:	Sean Armstrong
Phone:	209-473-1040 Ext.:	Phone:	707-826-1450 Ext.:
Fax:	209-629-7610	Fax:	
Email:	dpetrick@cpabowman.com	Email:	seanarmstrong@gmail.com
CPA:		Investor:	Raymond James
Address:		Address:	880 Carillon Parkway
City, State, Zip		City, State, Zip:	St. Petersburg, FL
City, State, Zip  Contact Person:		Contact Person:	Kevin Kilbane
	E.A.		
Phone:	Ext.:	Phone:	216-509-1342 Ext.:
Fax:		Fax:	Lastin Lille and Construction and Construction
Email:		Email:	kevin.kilbane@raymondjames.co
Consultant:		Market Analyst:	Laurin Associates
Address:		Address:	1501 Sports Drive
City, State, Zip		City, State, Zip:	Sacramento, CA 96834
Contact Person:		Contact Person:	Stefanie Williams
Phone:	Ext.:	Phone:	916-372-6100 Ext.:
Fax:		Fax:	916-419-6108
Email:		Email:	swilliams@laurinassociates.com
Linaii.		Liliali.	Swillaris & laurillassociates.com
Appraiser:		CNA Consultant:	
Address:		Address:	
City, State, Zip		City, State, Zip:	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Fax:		Fax:	
Email:		Email:	
Linaii.		Liliali.	

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Bond Issuer:	City of San Jose		Prop. Mgmt. Co.:	Danco Property I	
Address:	200 E. Santa Clara St.		Address:	5251 Ericson Wa	ay
City, State, Zip:	San Jose, CA 95113		City, State, Zip:	Arcata, CA 9552	1
Contact Person:	Jacky Morales-Ferrand		Contact Person:	Daniel J. Johnso	n
Phone:	408-535-3500 Ext.:		Phone:	707-822-9000	Ext.:
Fax:			Fax:	707-822-9596	
Email:	jacky.morales-ferrand@	sanjosec	Email:	djohnson@dance	o-group.com
	2nd Prop. Mgmt. Co. Address: City, State, Zip: Contact Person: Phone:			Ext.:	
				EXI	
	Fax:				
	Email:				

# II. APPLICATION - SECTION 5: PROJECT INFORMATION

Α.	New Construction  (may include Adaptive Reuse)  Rehabilitation-Only  Acquisition & Rehabilitatior  N/A  Acquisition & Rehabilitatior  N/A  Acquisition & Rehabilitatior  N/A  Acquisition & Rehabilitatior  N/A  N/A  N/A  If yes, will demolition of an existing structure be involved?  If yes, will relocation of existing tenants be involved?  N/A  N/A  N/A  If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).	4
В.	If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? N/A  If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A  Acquisition basis is established using: N/A  Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A  If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).  Age of Existing Structures No. of Existing Buildings  No. of Occupied Buildings  No. of Stories  Current Use:	i
	Current/original TCAC ID: TCAC # CA TCAC # CA First year of credit:  Are Transfer Event provisions applicable? See questionnaire on TCAC website.  Is the project currently under a Capital Needs Agreement with TCAC?  If so, has the Short Term Work been completed?  Is the project subject to hold harmless rent limits?  N/A See Checklist, Tab 8 for documentation required.  If yes, see page 18 and Checklist, Tal	
C. Pt	Name of Seller: Knowhere Holdings, LLC Signatory of Seller: Bryan Robertson  Seller Principal: Seller Principal: Title: Managing Officer  Seller Address: Date of Purchase Contract or Option: 8/24/2018 Purchased from Affiliate: No  Expiration Date of Option: N/A If yes, broker fee amount to affiliate?  Purchase Price: \$5,500,000 Expected escrow closing date: 08/24/18  Phone: 650-799-9951 Ext.: Historical Property/Site: No  Holding Costs per Month: Total Projected Holding Costs:  Real Estate Tax Rate: Purchase price over appraisal  Amount of SOFT perm financing covering the excess purchase price over appraised va  Project, Land, Building and Unit Information  Project Type: Other (Specify below)	
	Two or More Story With an Elevator:  Two or More Story Without an Elevator  Two or More Story Without an Elevator  N/A  if yes, enter number of stories  One or More Levels of Subterranean Park  N/A  Other:  Parking is 1st floor (not underground) with 6 floors of residential above.	

E.	Land Density:	
	x Feet or 0.41 Acres 17,860 Square Feet 195.12	
	If irregular, specify measurements in feet, acres, and square feet:	
F.	Building Information	
	Total Number of Buildings: 1 Residential Buildings: 1	
	Community Buildings: 1 Commercial/ Retail Space: N/A	
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)	
	Are Buildings on a Contiguous Site? Yes	
	If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A	
	Do any buildings have 4 or fewer units? No	
	If yes, are any of the units to be occupied by the owner or	
	a person related to the owner (IRC Sec. $42(i)(3)(c)(2)$	

G. Project Unit Number and Square Footage

Total number of units:	80
Total number of non-Tax Credit Units (i.e. market rate units) (excluding managers' units):	
Total number of units (excluding managers' units):	79
Total number of Low Income Units:	79
Ratio of Low Income Units to total units (excluding managers' units):	100.00%
Total square footage of all residential units (excluding managers' units):	56,441
Total square footage of Low Income Units:	
Ratio of low-income residential to total residential square footage (excluding managers' un	100.00%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100.00%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	3,730
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	89,020

<sup>\*</sup>equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit \$724,742 \$724,742 \$629,924

## H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

population		
40		
N/A		
(explain):		
For 4% federal applications only:		
N/A		

# II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

# A. Required Approvals Necessary to Begin Construction

		Approval Date	s
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA	N/A		N/A
NEPA	N/A		N/A
Toxic Report	N/A		N/A
Soils Report	N/A		N/A
Coastal Commission Approval	N/A		N/A
Article 34 of State Constitution	6/1/2019		11/1/1994
Site Plan	6/1/2019		1/14/2020
Conditional Use Permit Approved or Require	N/A		N/A
Variance Approved or Required	N/A		N/A
Other Discretionary Reviews and Approvals	N/A		N/A

		Project and Site Information
Current Land Use Designation	RM -	Multiple Residential
Current Zoning and Maximum Density	RM -	Multiple Residential
Proposed Zoning and Maximum Density	Same	e as above
Occupancy restrictions that run with the land	No	(if yes, explain here)
due to CUP's or density bonuses?	IVO	
Building Height Requirements	130' p	per Diridon Station Area Plan
Required Parking Ratio		

# B. Development Timetable

		Actual o	r Sc	heduled
		Month	/	Year
SITE	Environmental Review Completed	8	1	2019
SILE	Site Acquired	8	1	2019
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	N/A	1	
	Grading Permit	9	1	2020
	Building Permit	9	1	2020
CONSTRUCTION	Loan Application	5	1	2020
FINANCING	Enforceable Commitment	5	1	2020
FINANCING	Closing and Disbursement	8	1	2020
PERMANENT	Loan Application	5	1	2020
FINANCING	Enforceable Commitment	5	1	2020
FINANCING	Closing and Disbursement	8	1	2020
	Type and Source: County of Santa Clara	N/A	/	
	Application	9	1	2018
	Closing or Award	12	1	2018
	Type and Source: County of Santa Clara	N/A	1	
	Application	9	/	2018
	Closing or Award	12	1	2018
	Type and Source: City of San Jose	N/A	/	
	Application	9	/	2018
	Closing or Award	1	1	2020
	Type and Source: (specify here)	N/A	/	
OTHER LOANS	Application	N/A	_ / _	
AND GRANTS	Closing or Award	N/A	1	
7412 0174110	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	_ / _	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	/	
	10% of Costs Incurred	8	1	2021
	Construction Start	9	_ / _	2020
	Construction Completion	3	/	2022
	Placed In Service	5	1	2022
	Occupancy of All Low-Income Units	6	/	2022

### **III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING**

### A. Construction Financing

### List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Fixed/Variable	Amount of Funds
1)	Pacific Western Bank	24	4.250%	Fixed	\$30,770,000
	City of San Jose	660	3.000%	Fixed	\$9,875,000
3)	County of Santa Clara Acquistion Fund	660	3.000%	(select)	\$5,912,500
4)	County of Santa Clara Measure A Fund	660	3.000%	(select)	\$3,350,000
5)	Raymond James - Tax Credit Equity			(select)	\$3,948,023
6)	Deferred Costs - Danco Communities			(select)	\$4,123,802
7)				(select)	
8)				(select)	
9)				(select)	
10)				(select)	
11)				(select)	
12)				(select)	
		\$57,979,325			

1)	Lender/Source	Pacific Western B	anl	k		
	Street Address	130 S. State Colle	130 S. State College Blvd.			
	City:	Brea, CA 92821				
	Contact Name:	Dan Bronfman				
	Phone Number	925-386-0760		Ext.:		
	Type of Financ	ing Conventional				
	Variable Rate Index (if applicable):					
	Is the Lender/S	Source Committed	?	Yes		

- 3) Lender/Source County of Santa Clara Acquistion Ft Street Address 1500 Civic Center Dr
  City: San Jose, CA 95113
  Contact Name: Consuelo Hernandez
  Phone Numbe 408-615-2490 Ext.:
  Type of Financing Grant/Soft Loan
  Is the Lender/Source Committed? Yes
- 5) Lender/Source Raymond James Tax Credit Equity
  Street Address 880 Carillon Parkway
  City: St. Petersburg FL
  Contact Name: Kevin Kilbane
  Phone Number 216-509-1342 Ext.:
  Type of Financing Equity
  Is the Lender/Source Committed? Yes

2)	Lender/Source	City of San Jose			
	Street Address	200 E. Santa Clar	a St.		
	City:	San Jose, CA 95113			
	Contact Name	Shawnte Spears			
	Phone Numbe	408-535-3500	Ex	t.:	
	Type of Financ	ing <mark>Grant/Soft Loa</mark>	n		Ī
	Variable Rate Inc	dex (if applicable):			
	Is the Lender/S	Source Committed	? Ye	es	

- 4) Lender/Source County of Santa Clara Measure A Fu
  Street Address 1500 Civic Center Dr
  City: San Jose, CA 95113
  Contact Name Consuelo Hernandez
  Phone Numbe 408-615-2490 Ext.:
  Type of Financing Grant/Soft Loan
  Is the Lender/Source Committed? Yes
- 6) Lender/Source Deferred Costs Danco Communitie
  Street Address 5251 Ericson Way
  City: Arcata, CA 95521
  Contact Name Chris Dart
  Phone Numbe 707-822-9000 Ext.:
  Type of Financing Devleoper Note
  Is the Lender/Source Committed? Yes

7) Lender/Source	8) Lender/Source
Street Address	Street Address
City:	City:
Contact Name:	Contact Name
Phone Numbe Ext.:	Phone Numbe Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
9) Lender/Source	10) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name
Phone Number Ext.:	Phone Numbe Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
11) Lender/Source	12) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name
Phone Numbe Ext.:	Phone Numbe Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No

# III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

# A. Permanent Financing

# List Below All Projected Sources Required To Complete Construction

Name of Lend	er/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1) Pacific Western Ban	k	420	5.250%		\$1,110,620	\$17,773,000
<ol><li>City of San Jose</li></ol>		660	3.000%	Residual		\$9,875,000
3) County of Santa Cla	ra Acquistion Fund	660	3.000%	Residual		\$5,912,500
4) County of Santa Cla	ra Measure A Fund	660	3.000%	Residual		\$3,350,000
5) Developer Note - Da	nco Communities			Deferred		\$1,328,710
6)						
7)						
8)						
9)						
10)						
11)						
12)						
	Total Permanent Financing:					
	Total Tax Credit Equity:					\$19,740,115
	Total Sources of Project Funds:					

1)	Lender/Source	Pacific Western Ba	ınk		2) Le	Эr
	Street Address	130 S. State College Blvd.			S	tr
	City:	Brea, CA 92821			С	ity
	Contact Name	Dan Bronfman			С	0
	Phone Numbe	925-386-0760	Ext.:		Р	h
	Type of Financing Conventional					yŗ
	Is the Lender/S	Source Committed?	Yes		ls	t

3)	Lender/Source	County of Santa C	lar	a Acq	uistion F
	Street Address	1500 Civic Center	Dr		
	City:	San Jose, CA 951	13		
	Contact Name	Consuelo Hernand	dez	2	
	Phone Numbe	408-615-2490		Ext.:	
	Type of Financing Grant/Soft Loan				
	Is the Lender/S	Source Committed?	?	Yes	

5)	Lender/Source	Developer Note -	Da	nco Co	ommuniti
	Street Address	5251 Ericson Way	/		
	City:	Arcata, CA 95521			
	Contact Name	Chris Dart			
	Phone Numbe	707-822-9000		Ext.:	
	Type of Financing Developer Note				
	Is the Lender/S	Source Committed	?	Yes	

2)	Lender/Source	City of San Jose			
	Street Address	200 E. Santa Clar	a S	St.	
	City:	San Jose, CA 951	13		
	Contact Name	Shawnte Spears			
	Phone Numbe	408-535-3500		Ext.:	
	Type of Financing Grant/Soft Loan				
	Is the Lender/S	Source Committed	?	Yes	

4)	Lender/Source	County of Santa C	Clar	а Меа	ısure A Fı
	Street Address	1500 Civic Center	Dr		
	City:	San Jose, CA 95113			
	Contact Name	Consuelo Hernandez			
	Phone Numbe	408-615-2490		Ext.:	
	Type of Financing Grant/Soft Loan				
	Is the Lender/Source Committed? Yes				

6)	Lender/Source			
	Street Address			
	City:			
	Contact Name			
	Phone Numbe		Ext.:	
	Type of Financ	ing	'	
	Is the Lender/S	Source Committed?	No	

7)	Lender/Source	8) Lender/Source
	Street Address	Street Address
	City:	City:
	Contact Name	Contact Name
	Phone Numbe Ext.:	Phone Numbe Ext.:
	Type of Financing	Type of Financing
	Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
٥)	Lender/Source	40) Londor/Source
9)	Street Address	10) Lender/Source Street Address
	City:	City:
	Contact Name:	Contact Name
	Phone Number Ext.:	Phone Numbe Ext.:
	Type of Financing	Type of Financing
	Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
	13 the Editaci/Oddice Committed: 140	is the Lenden/oddied dominited:
11)	Lender/Source	12) Lender/Source
	Street Address	Street Address
	City:	City:
	Contact Name	Contact Name
	Phone Numbe Ext.:	Phone Numbe Ext.:
	Type of Financing	Type of Financing
	Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
_	To E and Bard Election	
В.		
	Will project receive tax-exempt bond financing	
	basis of the building(s) (including land) in t CDLAC Allocation?	
		Yes (44/2020
	Date application was submitted to CDLAC (R	
	Date of CDLAC application approval, actual or a	anticipated (Reg. Section 10326(j)(1)): <u>8/19/2020</u>
	Estimated date of Bond Issuance (Reg. Section	ion 10326(e)(2)): 11/1/2020
	Percentage of aggregate basis financed by th	\
	Name of Bond Issuer (Reg. Section 10326(e)	
	Will project have Credit Enhancement?	<u>No</u>
	If Yes, identify the entity providing the Credit I	Enhanceme
	Contact Person:	
	Phone: Ext.:	
	What type of enhancement is being provided	(select one)
	(specify here)	

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# III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

## A. Low Income Units

Bedroom	Number of	Proposed	Tatal Manathir			(g)	
Bedroom	Number of		Total Monthly		Monthly Rent	% of Area	% of
		Monthly Rent	Rents	Monthly	Plus Utilities	Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	28	\$708	\$19,824	\$32	\$740	25%	25.0%
1 Bedroom	15	\$1,449	\$21,735	\$32	\$1,481	50%	50.0%
1 Bedroom	14	\$1,745	\$24,430	\$32	\$1,777	60%	60.0%
2 Bedrooms	12	\$850	\$10,200	\$38	\$888	25%	25.0%
2 Bedrooms	5	\$1,739	\$8,695	\$38	\$1,777	50%	50.0%
2 Bedrooms	5	\$2,095	\$10,475	\$38	\$2,133	60%	60.0%
Total # Units:	79	Total:	\$95,359		Average:	39.7%	

Is this a resyndication project using hold harmless rent limits in the above table?

These rents cannot exceed the federal set-aside current tax credit rent limits.

See TCAC Regulation Section 10327(g)(8).

## B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10326(g)(6) requires projects with at least 161 units to provide a second on-site manager's unit, with one additional for each 80 units beyond, up to 4 on-site manager units. Scattered site projects of 16 or more units must have at least one manager unit at each site consisting of 16 or more residential units.

Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working. See TCAC Regulation Section 10325(f)(7)(J) for details on the requirements for this option.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)

See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

### C. Market Rate Units

(a)	(b)	(c) Proposed	(d) Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units: \$95,359
Aggregate Annual Rents For All Units: \$1,144,308

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Total Projected Annual Rental Subsidy:	\$945,072
Expiration Date of Contract:	6/1/2040
Length of Contract (years):	20
Number of Units Receiving Assistance:	40

### E. Miscellaneous Income

Annual Income from La	\$14,560		
Annual Income from Ve	nding Machines:		
Annual Interest Income:			
Other Annual Income:	Other Annual Income: (specify here)		
7	\$14,560		
Total Ann	Total Miscellaneous Income:  Total Annual Potential Gross Income:		

## F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO /					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:						
Water Heating:						
Cooking:						
Lighting:						
Electricity:						
Water:*						
Other: (specify here)		\$32	\$38			
Total:		\$32	\$38			

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

## Name of PHA or California Energy Commission Providing Utility Allowances:

CUAC

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

## G. Annual Residential Operating Expenses

Allitual Residentia	ii Operating Expenses	
Administrative	Advertising:	\$1,280
	Legal:	\$1,280
	Accounting/Audit:	\$5,120
	Security:	\$128,000
	Other: (admin)	
	Total Administrative:	\$135,680
Management	Total Management:	\$102,400
Utilities	Fuel:	
	Gas:	
	Electricity:	\$15,360
	Water/Sewer:	\$76,800
	Total Utilities:	\$92,160
Payroll /	On-site Manager:	\$51,200
Payroll Taxes	Maintenance Personnel:	
	Other: (payroll)	
	Total Payroll / Payroll Taxes:	\$51,200
	Total Insurance:	\$20,480

### Maintenance

Painting		\$5,120
Repairs:		\$51,200
Trash Re	emoval:	\$15,360
Extermin	nating:	\$5,120
Grounds	:	\$20,480
Elevator		\$5,120
Other:	(specify here)	
	Total Maintenance:	\$102,400

# Other Operating Expenses

Other:	Other Misc Expenses	\$2,560
Other:	(City Bond Issuer Required Annual Fe	\$5,120
Other:	(specify here)	
Other:	(specify here)	
Other:	(specify here)	
	Total Other Expenses:	\$7,680

### **Total Expenses**

Total Annual Residential Operating Expenses:	\$512,000
Total Number of Units in the Project:	80
Total Annual Operating Expenses Per Unit:	\$6,400
Total 3-Month Operating Reserve:	\$436,655
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$100,000
Total Annual Reserve for Replacement:	\$24,000
Total Annual Real Estate Taxes:	
Other (Specify):	
Other (Specify):	

### H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service	
Total Annual Commercial/Non-Residential Net Income:	

<sup>\*</sup>The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion and commercial income should not support the residential portion (Sections 10322(h)(15), (23); 10327(g)(7)).

## III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

# A. Inclusion/Exclusion From Eligible Basis

If low	Funding Sources	Included in		
	der is not funding so	Eligible Basis		
	(HOME, CDBG, etc.)	NOT lender.	Yes/No	Amount
Tax-Exe	mpt Financing		Yes	\$30,770,000
Taxable	Bond Financing		N/A	
HOME In	vestment Partnership	Act (HOME)	N/A	
Commun	ity Development Block	Grant (CDBG)	N/A	
RHS 514			N/A	
RHS 515	)		N/A	
RHS 516	3		N/A	
RHS 538	3		N/A	
HOPE V			N/A	
McKinney	-Vento Homeless Assista	nce Program	N/A	
MIP			N/A	
MHSA			N/A	
MHP			N/A	
National	Housing Trust Fund (F	HTF)	N/A	
Qualified	Opportunity Zone Inve	N/A		
FHA Risl	k Sharing loan?	N/A		
State:	(specify here)	N/A		
Local:	(City of San Jose)		Yes	\$9,875,000
Other:	(County Acquistion Funds)		Yes	\$3,350,000
Other:	(County Meausre A Funds		Yes	\$5,912,500

## B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	4/29/2019					
Source:	Source:					
If Section 8:	Project-l	pased vouchers (PBVs)				
Percentage:	Percentage:					
Units Subsidized:		40				
Amount Per Year:		\$945,072				
Total Subsidy:		\$18,901,440				
Term:		20 Years				

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

## C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy)	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy continue?: No		Other: (specify here)	
If yes enter amount:		Other amount:	

# III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

## A. Threshold Basis Limit

Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)			
SRO/STUDIO	\$319,811	1101 01		(			
1 Bedroom	\$368,739	5	7	\$21,018,123			
2 Bedrooms	\$444,800	2		\$10,230,400			
3 Bedrooms	\$569,344			ψ.σ, <u>2</u> σσ, .σσ			
4+ Bedrooms	\$634,285						
	TOTAL UNITS:	8	0				
	TOTAL UNADJUSTED THR			\$31,248,523			
			Yes/No				
(a) Plus (+) 20% basis adj	ustment - Prevailing Wages		Yes				
Adjustment for projects	paid in whole or part out of pul	olic funds					
subject to a legal require	ement for the payment of state	or federal					
prevailing wages or fina	nced in part by a labor-affiliate	d		ФС 040 <del>7</del> 05			
organization requiring th	ne employment of construction	workers		\$6,249,705			
who are paid at least sta	ate or federal prevailing wages						
	iffiliated organization(s):						
	uchers & County Measure A Fu	ınds					
Plus (+) 5% basis adju			No				
For projects that certify	that (1) they are subject to a pi	oject labor					
agreement within the mo	eaning of Section 2500(b)(1) o	f the Public					
Contract Code, or (2) th	ey will use a skilled and trained	d workforce					
as defined by Section 2	5536.7 of the Health and Safet	y Code to					
perform all onsite work	within an apprenticeable occup	ation in the					
building and constructio	n trades.						
(b) Plus (+) 7% basis adju	stment - Parking (New Cons	truction)	Yes				
For new construction pr	ojects required to provide park	ing		\$2,187,397			
beneath residential unit	s (not "tuck under" parking) or	through		φ2,107,397			
construction of an on-si	te parking structure of two or m	ore levels.					
(c) Plus (+) 2% basis adju	stment - Daycare		No				
	y care center is part of the dev		· · · · · · · · · · · · · · · · · · ·				
	stment - 100% Special Needs		No				
	percent of the Low-Income Un	its are for					
	Special Needs populations.						
	(e) Plus (+) up to 10% basis adjustment - ITEM (e) Features						
For projects applying ur							
these regulations that in							
efficiency/resource cons	servation/indoor air quality item	S					
(f) Plus (+) the lesser of t	he associated costs or up to	a 15%	No				
	ismic upgrading / Environme						
	eismic upgrading of existing str						
	ther environmental mitigation a						
by the project architect							
If Yes, select type: N/A	<u> </u>						
				-			

(g)	Plus (+) Local Dev	velopment Impact Fees	No	
	Local development	impact fees required to be paid to local		
	government entities	s. Certification from local entities assessing		
	fees also required.	WAIVED IMPACT FEES ARE INELIGIBLE.		
` '	` ,	s adjustment - Elevator	Yes	
	For projects where	n at least 95% of the project's upper floor		\$3,124,852
	units are serviced b	by an elevator.		
		s adjustment - High Opportunity Area	No	
		s: (i) in a county that has an unadjusted 9%		
	threshold basis lim	t for a 2-bedroom unit equal to or less than		
	\$400,000; AND (ii)	located in a census tract designated on the		
	TCAC/HCD Oppor	tunity Area Map as Highest or High Resource.		
	` ,	adjustment - 50%AMI to 36%AMI Units	Yes	
	For each 1% of pro	ject's Low-Income and Market Rate Units		\$7,812,131
	restricted between	36% and 50% of AMI.		Ψ1,012,131
	Rental Units: 79	Total Rental Units @ 50% to 36% of AMI: 20		
(k)	Plus (+) 2% basis	adjustment - At or below 35%AMI Units.	Yes	
	For each 1% of pro		\$31,248,523	
	restricted at or belo	<u> </u>		ΨΟ1,240,323
	Rental Units: 79	Total Rental Units @ 35% of AMI or Below: 40		
		\$81,871,131		

### ITEM (e) Features

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be more energy efficient than 2019 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6) by at least 5, EDR points for energy efficiency alone (not counting solar); except that if the local department has determined that building permit applications submitted on or before December 31, 2019 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less.
  Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used).
  Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

Control   Cont	IV SOURCES AND USES BUDGET -	SECTION 1: SC	DURCES AND	HEES BIIDGE	_						Parr	nanent Sources								1
March   Marc	IV. SOURCES AND USES BUDGET	TOTAL PROJECT			TAX CREDIT			Santa Clara Acquistion	Santa Clara Measure A	Note - Danco			8)	9)	10)	11)	12)	SUBTOTAL	New	
Column   C	I AND COST/ACOLUSITION	COST	RES. COST	COMPL. COST	EQUITY														Const/Renab	Acquisition
Description   Company		\$5,500,000	\$5,500,000	1				\$5,500,000										\$5,500,000		
Test control from the control of the		ψ0,000,000	ψ5,500,000					ψ0,000,000										ψ0,000,000		
Test Land Color of Prints  10. 1		\$82,500	\$82,500					\$82,500										\$82,500		
Fato Introduction 1985  For Augustian Class   1985	Land Lease Rent Prepayment																			
OF 26 Improved   Column   Co			\$5,582,500					\$5,582,500										\$5,582,500		
Tell Appendix Col.   1,000.00   1																				
Total Land Conf. Assessment of Filtry Conf. (1997) 1997 1997 1997 1997 1997 1997 1997																				
Description of Control Contr			\$5.582.500					\$5.582.500										\$5.582.500		
Additional Assessment Colors   Color																				
Content of American	Assumed, Accrued Interest on Existing		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,										*****		
Security																				
Control Port   Cont																				
Contract Contract   Cont																				
Contract Contract   Contract Listing Purposes   Contract																				
Controller Profession   Controller   Contr																				
General Label Production Codes Total Rehabilitation Codes Total Rehabilitat																				
Control Linkith Principles																				
Total Revision Expenses																				
Total Review Construction   \$31,356,254   \$31,356,255																				
Section   Sect																				
Sea Work																				
Structure   \$13,196,274   \$13,196,274   \$13,196,274   \$13,196,274   \$1,196,274																				
Common Common   \$1,881,464   \$1,891,464   \$1,926,405			\$31 358 33 <i>A</i>		\$3 373 1/12	\$14.760.002	\$0.875.000		\$3.350,000									\$31.358.234	\$31 358 33 <i>I</i>	
Contractor Overhand   \$1,309,060   \$1,324,360   \$1,324,					ψ0,070,142		ψ9,073,000		ψ3,330,000											
Contractive Profit   \$17,24,329   \$1,24,					\$198,175															
Content Lability Insurance			\$1,254,329			<b>\$</b> 1,101,111														
Total New Construction Control Interest   \$1,281,380	Prevailing Wages																			
Total New Construction Costs   \$38,282,199   \$38,282,199   \$38,282,189   \$38,282,189   \$40,000   \$750,000		\$458,543	\$458,543		\$458,543													\$458,543	\$458,543	
ARCHITECTURAL FEES																				
Design   \$750,000   \$750,000   \$750,000   \$750,000   \$750,000   \$200,000		\$36,282,189	\$36,282,189		\$5,284,189	\$17,773,000	\$9,875,000		\$3,350,000									\$36,282,189	\$36,282,189	
Supervision   \$200,000   \$200,000   \$200,000   \$200,000   \$200,000   \$300,0		\$750,000	\$750,000		\$750,000													\$750,000	\$750,000	
Total Architectural Costs   \$980,000   \$980,000   \$980,000   \$90,0																				
Construction Loan Interest   1,261,390   \$1,261,390   \$1,261,390   \$307,700																				
Construction Loan Interest   \$1,261,390   \$1,261,390   \$1,261,390   \$307,700   \$307,000   \$307,000   \$307,000   \$307,000   \$307,000   \$307,000   \$307,000   \$307,000   \$307,000   \$307,000   \$307,000   \$307,000   \$307,117   \$307,11		\$400,000	\$400,000		\$400,000													\$400,000	\$400,000	
Credit Enhancement/Application Fee   \$307.700   \$307.																				
Credit Enhancement/Application Fee																				
Bond Prentum   Cost of Issuance   \$307.117																				
Cost of Issuance   \$307,117   \$307,017   \$307,000   \$310,000   \$410,000   \$40,0		φυυ,000	φυυ,000		φυυ,000													φυσ,000	φυσ,000	
Title & Recording \$60,000 \$50,000 \$50,000 \$510,000 \$110,000 \$110,000 \$110,000 \$110,000 \$110,000 \$110,000 \$10,0		\$307,117	\$307,117		\$307,117													\$307,117		
Taxes   \$110,000   \$		\$50,000	\$50,000		\$50,000													\$50,000		
Cher. (Inspection Fees)   \$40,000			\$110,000															\$110,000	\$110,000	
Cher. (City Loan Interest During Construction)   \$658,333   \$658,333   \$658,333   \$493,750   \$2,799,540   \$																				
Construction   Construction   S2,799,540			\$40,000																	
Total Construction Interest & Fess   \$2,799,540   \$2,79		\$000,333	ф000,333		ф000,333													\$000,333	\$493,750	
PERMANENT FINANCING		\$2 700 540	\$2 799 540		\$2 799 540													\$2 799 540	\$1 800 826	
Loan Origination Fee	PERMANENT FINANCING	ψ <u>ε,133,340</u>	Ψ=,133,340		Ψ <u>z,</u> 133,340													Ç., 7 00,040	ψ1,033,020	
Credit Enhancement/Application Fee   \$10,000	Loan Origination Fee																			
Taxes	Credit Enhancement/Application Fee	\$10,000																		
Insurance			\$8,755		\$8,755													\$8,755		
Other: (Specify)																				
Other: (Specify)		<u> </u>																		
Total Permanent Financing Costs   \$18,755																				
Subtotals Forward         \$46,362,984         \$46,362,984         \$9,452,484         \$17,773,000         \$5,912,500         \$3,350,000         \$3,350,000         \$46,362,984         \$39,532,015           Lender Legal Paid by Applicant Lender Legal Paid by Applicant Lender Legal Paid by Applicant Se5,000         \$55,000         \$55,000         \$55,000         \$55,000         \$65,000		\$18 755	\$18 755		\$18 755													\$18 755		
Lender Legal Paid by Applicant         \$55,000         \$55,000         \$55,000           Lender Legal Paid by Applicant         \$65,000         \$65,000         \$65,000				1		\$17 773 000	\$9.875.000	\$5,912,500	\$3 350 000	1		1	1	1	1	1	1		\$39.532.015	
Lender Legal Paid by Applicant         \$55,000         \$55,000         \$55,000           Lender Legal Paid by Applicant         \$65,000         \$65,000         \$65,000	LEGAL FEES	ψ <del>4</del> 0,302,904	ψ40,302,964		ψ3,402,404	\$17,773,000	ψ3,073,000	ψυ,σ12,000	φ3,330,000									ψ40,302,904	ψυσ,υυΖ,010	
Lender Legal Paid by Applicant \$65,000 \$65,000 \$65,000 \$65,000 \$65,000	Lender Legal Paid by Applicant	\$55,000	\$55,000		\$55,000													\$55,000	\$55,000	
Total Attorney Costs \$120,000 \$120,000 \$120,000 \$120,000 \$120,000	Lender Legal Paid by Applicant	\$65,000	\$65,000		\$65,000													\$65,000	\$65,000	
	Total Attorney Costs	\$120,000	\$120,000		\$120,000													\$120,000	\$120,000	

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Sources and Uses Budget

TOTAL PROJECT COST RES. COST CONFL. COST RES. COST RES. COST CONFL. COST RES. COST RES. COST CONFL. COST RES. COST CONFL. COST RES. COST CONFL. COST RES. COST RES. COST CONFL. COST RES. COST RES. COST CONFL. COST RES. COST RES. COST RES. COST CONFL. COST RES. COST RES	Permanent Sources								
COST   RES. COST   COM*L COST   EQUITY	6) 7)	7)	8) 9)	10)	11)	12)	SUBTOTAL	30% PVC for	
Renr Reserves \$28,000								New Const/Rehab	30% PVC Acquisiti
Capitalized Rent Reserves   Samurate Required Capitalized Replacement Reserve   Samurate Region   Sa									
Required Capitalized Replacement Reserve 3.456,655 438,655 5.5436,							\$28,000		
3-Month Operating Reserve									
Other: (Specify)									
Total Reserve Costs   \$464,655							\$436,655		
Construction Hard Cost Contingency   \$1,814,110   \$1,81									
Construction Hard Cost Contingency   \$1.814,110   \$1.81							\$464,655		
Soft Cost Contingency   \$337,066   \$337,066   \$337,066   \$2,151,1777   \$2,151,176   \$2,151,1777   \$2,151,1777   \$2,151,1777   \$2,151,1777   \$2,151,1777   \$2,151,1777   \$2,151,1777   \$2,151,17777   \$2,151,1777   \$2,151,1777   \$2,151,17777   \$2,151,17777   \$2,151,177777   \$2,151,1777777   \$2,151,17777777   \$2,151,1777777777777777777777777777777777									
Total Contingency Costs   \$2,151,176   \$2,151,177   \$2,							\$1,814,110	\$1,814,110	
TCAC App/Allocation/Monitoring Fees							\$337,066	\$337,066	
TCAC App/Allocation/Monitoring Fees \$34,800 \$34,800 \$34,800 \$7,00							\$2,151,176	\$2,151,176	
Environmental Audit   \$7,000									
Local Development Impact Fees							\$34,800		
Permit Processing Fees							\$7,000	\$7,000	
Capital Fees									
Marketing   Furnishings   \$100,000   \$100,							\$4,505,042	\$4,505,042	
Furnishings \$100,000 \$100,000 \$100,000 \$10,000									
Market Study									
Accounting/Reimbursables							\$100,000	\$100,000	
Appraisal Costs \$10,000 \$10,00							\$10,000	\$10,000	
Other: (City Loan Fees)         \$254,958         \$254,958         \$254,958           Other: (City's Financial Advisor)         \$85,000         \$85,000         \$85,000           Other: (Specify)         (Specify)         (Specify)         (Specify)           Other: (Specify)         (Specify)         (Specify)         (Specify)           Total Other Costs         \$5,051,800         \$5,051,800         (Specify)           SUBTOTAL PROJECT COST         \$54,150,615         \$54,150,615         \$17,240,115         \$17,773,000         \$9,875,000         \$3,350,000           EVELOPER COSTS         Developer Overhead/Profit         \$3,796,710         \$3,796,710         \$2,468,000         \$1,328,710           Consultant/Processing Agent         \$32,000         \$32,000         \$32,000         \$1,328,710           Broker Fees Paid to a Related Party         (Specify)         (Specify)         (Specify)         (Specify)           Total Developer Costs         \$3,828,710         \$3,828,710         \$2,500,000         \$1,328,710           TOTAL PROJECT COSTS         \$57,979,325         \$7,979,325         \$19,740,115         \$17,773,000         \$9,875,000         \$3,350,000         \$1,328,710							\$45,000	\$45,000	
Other: (Specify) Other:							\$10,000	\$10,000	
Other: (Specify) Other: (Specify) Other: (Specify) Other: (Specify)  Total Other Costs S5,051,800 SUBTOTAL PROJECT COST S54,150,615 S4,150,615 S54,150,615 S17,240,115 S17,773,000 S9,875,000 S3,350,000 S1,328,710 S1,328,710 S1,328,710 S1,328,710 S1,328,710 S1,328,710 Other: (Specify) Total Developer Costs S3,828,710 S2,500,000 TOTAL PROJECT COSTS S3,828,710 S2,500,000 S1,328,710							\$254,958		
Other: (Specify) Other: (Specify) Other: (Specify)  Total Other Costs \$5,051,800 \$5,051,							\$85,000	\$85,000	
Other: (Specify)   Total Other Costs   \$5,051,800   \$5,									
Total Other Costs   \$5,051,800   \$5,051,80									
SUBTOTAL PROJECT COST         \$54,150,615         \$54,150,615         \$17,240,115         \$17,773,000         \$9,875,000         \$5,912,500         \$3,350,000           EVELOPER COSTS           Developer Overhead/Profit         \$3,796,710         \$3,796,710         \$2,468,000         \$1,328,710           Consultant/Processing Agent Project Administration         \$32,000         \$32,000         \$32,000           Project Administration Broker Fees Paid to a Related Party         Total to a Related Party         Total to a Related Party         Total Developer Costs         Total Developer Costs         \$3,828,710         \$3,828,710         \$2,500,000         \$1,328,710         \$1,328,710           TOTAL PROJECT COSTS         \$57,979,325         \$57,979,325         \$19,740,115         \$17,773,000         \$9,875,000         \$5,912,500         \$3,350,000         \$1,328,710									
Developer Overhead/Profit   \$3,796,710   \$3,796,710   \$2,468,000   \$1,328,710							\$5,051,800	\$4,762,042	
Developer Overhead/Profit   \$3,796,710   \$3,796,710   \$2,468,000   \$1,328,710							\$54,150,615	\$46,565,233	
Consultant/Processing Agent   \$32,000   \$32,000   \$32,000									
Project Administration   Broker Fees Plaid to a Related Parry   Street Plaid To a Related T							\$3,796,710	\$3,796,710	
Broker Fees Paid to a Related Party   Construction Oversight by Developer   Construction Oversight by Deve							\$32,000	\$32,000	
Construction Oversight by Developer									
Other: (Specify)         \$3,828,710         \$2,500,000         \$1,328,710           TOTAL PROJECT COSTS         \$57,979,325         \$7,979,325         \$19,740,115         \$17,773,000         \$9,875,000         \$5,912,500         \$1,328,710									
Total Developer Costs         \$3,828,710         \$3,828,710         \$2,500,000         \$1,328,710         \$1,328,710           TOTAL PROJECT COSTS         \$57,979,325         \$7,979,325         \$19,740,115         \$17,773,000         \$9,875,000         \$5,912,500         \$3,350,000         \$1,328,710									
Total Developer Costs         \$3,828,710         \$3,828,710         \$2,500,000         \$1,328,710         \$1,328,710           TOTAL PROJECT COSTS         \$57,979,325         \$57,979,325         \$19,740,115         \$17,773,000         \$9,875,000         \$5,912,500         \$3,350,000         \$1,328,710									
TOTAL PROJECT COSTS \$57,979,325 \$57,979,325 \$19,740,115 \$17,773,000 \$9,875,000 \$5,912,500 \$3,350,000 \$1,328,710					1		\$3,828,710	\$3,828,710	
	1						\$57,979,325	\$50,393,943	
				•	Bridge Loa	an Expense Durir	ng Construction:		
alculate Maximum Developer Fee using the eligible basis subtotals.							al Eligible Basis:	\$50,393,943	

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 105) matches that of Permanent Financing in the Application workbook (Row 108).
The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.
Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

#### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

CERTIFICATION BY OWNER:								
As owner(s) of the above-referenced low-income housing project, I certify under penalty of perjury, that the project costs contained herein are, to the best of my knowledge, accurate and actual costs associated with the construction,								
acquisition and/or rehabilitation of this project and that the sources of funds shown a	re the only funds received by the Partnership for the development of the project. I authorize the California Tax Credit Allocation Committee to utilize this							
information to calculate the low-income housing tax credit.								
Signature of Owner/General Partner	Date							
Printed Name of Signatory	Title of Signatory							
nousing project. I certify under penalty of perjury, that the percentage of aggrega	te basis financed by tax-exempt bonds is:							
	As owner(s) of the above-referenced low-income housing project, I certify under pena acquisition and/or rehabilitation of this project and that the sources of funds shown a information to calculate the low-income housing tax credit.  Signature of Owner/General Partner  Printed Name of Signatory							

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Signature of Project CPA/Tax Professional

Sources and Uses Budget

### V. BASIS AND CREDITS: 4% FEDERAL AND STATE CREDIT

V. BASIS AND CREDITS: 4% FEDERAL AND STATE CREDIT

### A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

Total Ellis VIII a Decision	30% PVC for New Const/ Rehabilitation DDA/QCT Building(s)	30% PVC for New Const/ Rehabilitation NON-DDA/ NON-QCT Building(s)	30% PVC for Acquisition DDA/QCT Building(s)	30% PVC for Acquisition NON-DDA/ NON-QCT Building(s)		
Total Eligible Basis:	\$50,393,943					
Ineligible Amounts Subtract All Grant Proceeds Used to Finance Costs in Eligible Base						
Subtract Non-Qualified Non-Recourse Financing:						
Subtract Non-Qualifying Portion of Higher Quality Units:						
Subtract Photovoltaic Credit (as applicable):						
Subtract Historic Credit (residential portion only):						
Subtract (specify other ineligible amounts):						
Subtract (specify other ineligible amounts):						
Total Ineligible Amounts:						
Total Eligible Basis Amount Voluntarily Excluded:						
Total Basis Reduction:						
Total Requested Unadjusted Eligible Basis:	\$50,393,943					
Total Adjusted Threshold Basis Limit:	\$81,871,131					
**QCT or DDA Adjustment:	130%	100%	100%	100%		
Total Adjusted Eligible Basis:	\$65,512,126					
Applicable Fraction:	100%	100%	100%	100%		
Qualified Basis:	\$65,512,126					
Total Qualified Basis:	\$65,512,126					

<sup>\*</sup>Voluntary exclusions of eligible basis should be made from rehabilitation eligible basis.

### **B.** Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$65,512,126	
***Applicable Percentage:	3.24%	3.24%
Subtotal Annual Federal Credit:	\$2,122,593	
Total Combined Annual Federal Credit:	\$2,12	2,593

<sup>\*\*\*</sup>Applicants are required to use these percentages in calculating credit at the application stage.

24 Basis & Credits

<sup>\*\*130%</sup> boost if the building(s) is/are located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

# Federal Credit

C. Determination of Minimum Federal Credit Necessary For Feasibilic Total Project Cost Permanent Financing Funding Gap Federal Tax Credit Factor  Federal tax credit factor must be at least \$1.00 for self-syndication project at least \$0.85 for all other projects.	\$57,979,325 \$38,239,210 \$19,740,115 \$0.93000
Total Credits Necessary for Feasibility Annual Federal Credit Necessary for Feasibility	\$21,225,930 \$2,122,593
Maximum Annual Federal Credits	\$2,122,593
Equity Raised From Federal Credit	\$19,740,115
Remaining Funding Gap	
\$500M State Credit	t
D. Determination of State Credit	NC/Pohoh Agguinition
State Credit Basis	NC/Rehab Acquisition \$50,393,943
New construction or rehabilitation basis only; No acquisition basis except for At-Risk projects eligible for State Credit	
Factor Amount	30% 30%
Maximum Total State Credit	\$15,118,183 \$0
E. Determination of Minimum State Credit Necessary for Feasibility State Tax Credit Factor  State tax credit factor must be at least \$0.80 for "certified" state credits; \$0.79 for self-syndication projects; or at least \$0.70 for all other projects	
State Credit Necessary for Feasibility	
Maximum State Credit	
Equity Raised from State Credit	
Remaining Funding Gap	
Ranking - \$500M State Credit A	Applications
F. Ranking System for \$500M State Credit Applications State Tax Credit per Tax Credit Unit Tax Credit Unit per State Tax Credit	#DIV/0!

25 Basis & Credits

### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE Gross Rent	MULTIPLIER 1.025	YEAR 1 \$1,144,308	YEAR 2 \$1,172,916	YEAR 3 \$1,202,239	YEAR 4 \$1,232,295	YEAR 5 \$1,263,102	YEAR 6 \$1,294,679	YEAR 7 \$1,327,046	YEAR 8 \$1,360,223	YEAR 9 \$1,394,228	YEAR 10 \$1,429,084	YEAR 11 \$1,464,811	YEAR 12 \$1,501,431	YEAR 13 \$1,538,967	YEAR 14 \$1,577,441	YEAR 15 \$1,616,877
Less Vacancy	5.00%	-57,215	-58,646	-60,112	-61,615	-63,155	-64,734	-66,352	-68,011	-69,711	-71,454	-73,241	-75,072	-76,948	-78,872	-80,844
Rental Subsidy	1.025	945,072	968,699	992,916	1,017,739	1,043,183	1,069,262	1,095,994	1,123,394	1,151,478	1,180,265	1,209,772	1,240,016	1,271,017	1,302,792	1,335,362
Less Vacancy	10.00%	-94,507	-96,870	-99,292	-101,774	-104,318	-106,926	-109,599	-112,339	-115,148	-118,027	-120,977	-124,002	-127,102	-130,279	-133,536
Miscellaneous Income	1.025	14,560	14,924	15,297	15,680	16,072	16,473	16,885	17,307	17,740	18,183	18,638	19,104	19,582	20,071	20,573
Less Vacancy	5.00%	-728	-746	-765	-784	-804	-824	-844	-865	-887	-909	-932	-955	-979	-1,004	-1,029
Total Revenue		\$1,951,489	\$2,000,277	\$2,050,284	\$2,101,541	\$2,154,079	\$2,207,931	\$2,263,129	\$2,319,708	\$2,377,700	\$2,437,143	\$2,498,071	\$2,560,523	\$2,624,536	\$2,690,150	\$2,757,403
EXPENSES Operating Expenses:	1.035															
Administrative	1.035	\$135.680	\$140.429	\$145.344	\$150.431	\$155.696	\$161.145	\$166.785	\$172,623	\$178.665	\$184.918	\$191.390	\$198.089	\$205,022	\$212.198	\$219,624
Management		102.400	105.984	109.693	113.533	117.506	121,619	125,876	130,281	134,841	139.561	144.445	149.501	154.733	160.149	165,754
Utilities		- ,	95,386	,	-,	,	109,457		,	,	,	, -	-,	- ,	144,134	149,179
Payroll & Payroll Taxes		92,160 51,200	52,992	98,724 54,847	102,179 56,766	105,756 58,753	60,810	113,288 62,938	117,253 65,141	121,357 67,421	125,605 69,780	130,001 72,223	134,551 74,750	139,260 77,367	80,075	82,877
•		,							,	,	,	,	,	,	,	
Insurance		20,480	21,197	21,939	22,707 113,533	23,501 117,506	24,324	25,175	26,056	26,968	27,912	28,889	29,900	30,947	32,030	33,151 165,754
Maintenance	: 6 A	102,400 7.680	105,984 7,949	109,693 8,227	8.515	8.813	121,619 9.121	125,876 9.441	130,281	134,841 10.113	139,561 10.467	144,445 10.833	149,501	154,733 11.605	160,149 12.011	12.432
Other Operating Expenses (speci Total Operating Expenses	ııy).	\$512,000	\$529,920	\$548,467	\$567,664	\$587,532	\$608,095	\$629,379	9,771 <b>\$651,407</b>	\$674,206	\$697,803	\$722,227	11,213 \$747,504	\$773,667	\$800,746	\$828,772
Transit Pass/Tenant Internet Expe	en 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	100,000	103,500	107,123	110,872	114,752	118,769	122,926	127,228	131,681	136,290	141,060	145,997	151,107	156,396	161,869
Replacement Reserve		24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000
Real Estate Taxes	1.020	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$636,000	\$657,420	\$679,590	\$702,535	\$726,284	\$750,864	\$776,304	\$802,635	\$829,887	\$858,093	\$887,286	\$917,501	\$948,774	\$981,141	\$1,014,641
Cash Flow Prior to Debt Service	e	\$1,315,489	\$1,342,857	\$1,370,694	\$1,399,005	\$1,427,795	\$1,457,067	\$1,486,825	\$1,517,073	\$1,547,813	\$1,579,050	\$1,610,785	\$1,643,022	\$1,675,762	\$1,709,009	\$1,742,762
Cash Flow Prior to Debt Service  MUST PAY DEBT SERVICE	e	\$1,315,489	\$1,342,857	\$1,370,694	\$1,399,005	\$1,427,795	\$1,457,067	\$1,486,825	\$1,517,073	\$1,547,813	\$1,579,050	\$1,610,785	\$1,643,022	\$1,675,762	\$1,709,009	\$1,742,762
	е	<b>\$1,315,489</b> 1,110,620	. , ,	. , ,		. , ,	, , ,	. , ,		. , ,	. , ,	. , ,	. , ,	. , ,	. , ,	. , ,
MUST PAY DEBT SERVICE	e		\$1,342,857 1,110,620 0	\$1,370,694 1,110,620 0	\$1,399,005 1,110,620 0	\$1,427,795 1,110,620 0	<b>\$1,457,067</b> 1,110,620	<b>\$1,486,825</b> 1,110,620 0	\$1,517,073 1,110,620 0	\$1,547,813 1,110,620 0	\$1,579,050 1,110,620 0	\$1,610,785 1,110,620 0	\$1,643,022 1,110,620 0	\$1,675,762 1,110,620 0	\$1,709,009 1,110,620 0	\$1,742,762 1,110,620 0
MUST PAY DEBT SERVICE	е		1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620
MUST PAY DEBT SERVICE	e		1,110,620	1,110,620	1,110,620 0	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620	1,110,620
MUST PAY DEBT SERVICE Pacific Western Bank	е	1,110,620	1,110,620 0 0													
MUST PAY DEBT SERVICE Pacific Western Bank  Total Debt Service  Cash Flow After Debt Service	е	1,110,620 \$1,110,620	1,110,620 0 0 \$1,110,620													
MUST PAY DEBT SERVICE Pacific Western Bank  Total Debt Service	е	1,110,620 \$1,110,620 \$204,869	1,110,620 0 \$1,110,620 \$232,237	1,110,620 0 0 \$1,110,620 \$260,074	1,110,620 0 0 \$1,110,620 \$288,385	1,110,620 0 \$1,110,620 \$317,175	1,110,620 0 \$1,110,620 \$346,447	1,110,620 0 0 \$1,110,620 \$376,205	1,110,620 0 0 \$1,110,620 \$406,453	1,110,620 0 0 \$1,110,620 \$437,193	1,110,620 0 0 \$1,110,620 \$468,430	1,110,620 0 0 \$1,110,620 \$500,165	1,110,620 0 0 \$1,110,620 \$532,402	1,110,620 0 0 \$1,110,620 \$565,142	1,110,620 0 0 \$1,110,620 \$598,389	1,110,620 0 0 \$1,110,620 \$632,142
MUST PAY DEBT SERVICE Pacific Western Bank  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue	е	1,110,620 \$1,110,620 \$204,869 9.74%	1,110,620 0 0 \$1,110,620 \$232,237	1,110,620 0 0 \$1,110,620 \$260,074	1,110,620 0 0 \$1,110,620 \$288,385	1,110,620 0 0 \$1,110,620 \$317,175	1,110,620 0 0 \$1,110,620 \$346,447 14.55%	1,110,620 0 0 \$1,110,620 \$376,205	1,110,620 0 0 \$1,110,620 \$406,453	1,110,620 0 0 \$1,110,620 \$437,193 17.05%	1,110,620 0 0 \$1,110,620 \$468,430	1,110,620 0 0 \$1,110,620 \$500,165	1,110,620 0 0 \$1,110,620 \$532,402	1,110,620 0 0 \$1,110,620 \$565,142	1,110,620 0 0 \$1,110,620 \$598,389 20.63%	1,110,620 0 0 \$1,110,620 \$632,142 21.26%
MUST PAY DEBT SERVICE Pacific Western Bank  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test	e	1,110,620 \$1,110,620 \$204,869 9.74% 18.45%	1,110,620 0 0 \$1,110,620 \$232,237 10,77% 20,91%	1,110,620 0 0 \$1,110,620 \$260,074 11.77% 23.42%	1,110,620 0 0 \$1,110,620 \$288,385 12.73% 25.97%	1,110,620 0 0 \$1,110,620 \$317,175 13.66% 28.56%	1,110,620 0 0 \$1,110,620 \$346,447 14.55% 31.19%	1,110,620 0 0 \$1,110,620 \$376,205 15.42% 33.87%	1,110,620 0 0 \$1,110,620 \$406,453 16,25% 36,60%	1,110,620 0 0 \$1,110,620 \$437,193 17.05% 39.36%	1,110,620 0 0 \$1,110,620 \$468,430 17.83% 42.18%	1,110,620 0 0 \$1,110,620 \$500,165 18.57% 45.03%	1,110,620 0 0 \$1,110,620 \$532,402 19.29% 47.94%	1,110,620 0 0 \$1,110,620 \$565,142 19.97% 50.89%	1,110,620 0 0 \$1,110,620 \$598,389 20.63% 53.88%	1,110,620 0 0 \$1,110,620 \$632,142 21.26% 56.92%
MUST PAY DEBT SERVICE Pacific Western Bank  Total Debt Service  Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee	e	1,110,620 \$1,110,620 \$204,869 9.74% 18.45%	1,110,620 0 0 \$1,110,620 \$232,237 10,77% 20,91%	1,110,620 0 0 \$1,110,620 \$260,074 11.77% 23.42%	1,110,620 0 0 \$1,110,620 \$288,385 12.73% 25.97%	1,110,620 0 0 \$1,110,620 \$317,175 13.66% 28.56%	1,110,620 0 0 \$1,110,620 \$346,447 14.55% 31.19%	1,110,620 0 0 \$1,110,620 \$376,205 15.42% 33.87%	1,110,620 0 0 \$1,110,620 \$406,453 16,25% 36,60%	1,110,620 0 0 \$1,110,620 \$437,193 17.05% 39.36%	1,110,620 0 0 \$1,110,620 \$468,430 17.83% 42.18%	1,110,620 0 0 \$1,110,620 \$500,165 18.57% 45.03%	1,110,620 0 0 \$1,110,620 \$532,402 19.29% 47.94%	1,110,620 0 0 \$1,110,620 \$565,142 19.97% 50.89%	1,110,620 0 0 \$1,110,620 \$598,389 20.63% 53.88%	1,110,620 0 0 \$1,110,620 \$632,142 21.26% 56.92%
MUST PAY DEBT SERVICE Pacific Western Bank  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Total Other Fees	e	1,110,620 \$1,110,620 \$204,869 9,74% 18.45% 1.184	1,110,620 0 0 \$1,110,620 \$232,237 10.77% 20.91% 1.209	1,110,620 0 0 \$1,110,620 \$260,074 11.77% 23.42% 1.234	1,110,620 0 0 \$1,110,620 \$288,385 12.73% 25.97% 1.260	1,110,620 0 0 \$1,110,620 \$317,175 13.66% 28.56% 1.286	1,110,620 0 0 \$1,110,620 \$346,447 14.55% 31.19% 1.312	1,110,620 0 0 \$1,110,620 \$376,205 15.42% 33.87% 1.339	1,110,620 0 0 \$1,110,620 \$406,453 16.25% 36.60% 1.366	1,110,620 0 0 \$1,110,620 \$437,193 17.05% 39.36% 1.394	1,110,620 0 0 \$1,110,620 \$468,430 17.83% 42.18% 1.422	1,110,620 0 0 \$1,110,620 \$500,165 18.57% 45.03% 1.450	1,110,620 0 0 \$1,110,620 \$532,402 19.29% 47.94% 1.479	1,110,620 0 0 \$1,110,620 \$565,142 19.97% 50.89% 1.509	1,110,620 0 0 \$1,110,620 \$598,389 20.63% 53.88% 1.539	1,110,620 0 0 \$1,110,620 \$632,142 21.26% 56.92% 1.569
MUST PAY DEBT SERVICE Pacific Western Bank  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee		1,110,620 \$1,110,620 \$204,869 9.74% 18.45%	1,110,620 0 0 \$1,110,620 \$232,237 10,77% 20,91%	1,110,620 0 0 \$1,110,620 \$260,074 11.77% 23.42% 1.234	1,110,620 0 0 \$1,110,620 \$288,385 12.73% 25.97% 1.260	1,110,620 0 0 \$1,110,620 \$317,175 13.66% 28.56% 1.286	1,110,620 0 0 \$1,110,620 \$346,447 14.55% 31.19%	1,110,620 0 0 \$1,110,620 \$376,205 15.42% 33.87% 1.339	1,110,620 0 0 \$1,110,620 \$406,453 16.25% 36.60% 1.366	1,110,620 0 0 \$1,110,620 \$437,193 17.05% 39.36% 1.394	1,110,620 0 0 \$1,110,620 \$468,430 17.83% 42.18%	1,110,620 0 0 \$1,110,620 \$500,165 18.57% 45.03%	1,110,620 0 0 \$1,110,620 \$532,402 19.29% 47.94%	1,110,620 0 0 \$1,110,620 \$565,142 19.97% 50.89%	1,110,620 0 0 \$1,110,620 \$598,389 20.63% 53.88%	1,110,620 0 0 \$1,110,620 \$632,142 21.26% 56.92% 1.569
MUST PAY DEBT SERVICE Pacific Western Bank  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Total Other Fees	\$1,328,710	1,110,620 \$1,110,620 \$204,869 9,74% 18.45% 1.184	1,110,620 0 0 \$1,110,620 \$232,237 10.77% 20.91% 1.209	1,110,620 0 0 \$1,110,620 \$260,074 11.77% 23.42% 1.234	1,110,620 0 0 \$1,110,620 \$288,385 12.73% 25.97% 1.260	1,110,620 0 0 \$1,110,620 \$317,175 13.66% 28.56% 1.286	1,110,620 0 0 \$1,110,620 \$346,447 14.55% 31.19% 1.312	1,110,620 0 0 \$1,110,620 \$376,205 15.42% 33.87% 1.339	1,110,620 0 0 \$1,110,620 \$406,453 16.25% 36.60% 1.366	1,110,620 0 0 \$1,110,620 \$437,193 17.05% 39.36% 1.394	1,110,620 0 0 \$1,110,620 \$468,430 17.83% 42.18% 1.422	1,110,620 0 0 \$1,110,620 \$500,165 18.57% 45.03% 1.450	1,110,620 0 0 \$1,110,620 \$532,402 19.29% 47.94% 1.479	1,110,620 0 0 \$1,110,620 \$565,142 19.97% 50.89% 1.509	1,110,620 0 0 \$1,110,620 \$598,389 20.63% 53.88% 1.539	1,110,620 0 0 \$1,110,620 \$632,142 21.26% 56.92% 1.569
MUST PAY DEBT SERVICE Pacific Western Bank  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Total Other Fees Remaining Cash Flow Deferred Developer Fee**		1,110,620 \$1,110,620 \$204,869 9,74% 18.45% 1.184	1,110,620 0 0 \$1,110,620 \$232,237 10.77% 20.91% 1.209	1,110,620 0 0 \$1,110,620 \$260,074 11.77% 23.42% 1.234	1,110,620 0 0 \$1,110,620 \$288,385 12.73% 25.97% 1.260	1,110,620 0 0 \$1,110,620 \$317,175 13.66% 28.56% 1.286	1,110,620 0 0 \$1,110,620 \$346,447 14.55% 31.19% 1.312	1,110,620 0 0 \$1,110,620 \$376,205 15.42% 33.87% 1.339	1,110,620 0 0 \$1,110,620 \$406,453 16.25% 36.60% 1.366	1,110,620 0 0 \$1,110,620 \$437,193 17.05% 39.36% 1.394	1,110,620 0 0 \$1,110,620 \$468,430 17.83% 42.18% 1.422	1,110,620 0 0 \$1,110,620 \$500,165 18.57% 45.03% 1.450	1,110,620 0 0 \$1,110,620 \$532,402 19.29% 47.94% 1.479	1,110,620 0 0 \$1,110,620 \$565,142 19.97% 50.89% 1.509	1,110,620 0 0 \$1,110,620 \$598,389 20.63% 53.88% 1.539	1,110,620 0 0 \$1,110,620 \$632,142 21.26% 56.92% 1.569
MUST PAY DEBT SERVICE Pacific Western Bank  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Total Other Fees Remaining Cash Flow		1,110,620 \$1,110,620 \$204,869 9,74% 18.45% 1.184	1,110,620 0 0 \$1,110,620 \$232,237 10.77% 20.91% 1.209	1,110,620 0 0 \$1,110,620 \$260,074 11.77% 23.42% 1.234	1,110,620 0 0 \$1,110,620 \$288,385 12.73% 25.97% 1.260	1,110,620 0 0 \$1,110,620 \$317,175 13.66% 28.56% 1.286	1,110,620 0 0 \$1,110,620 \$346,447 14.55% 31.19% 1.312	1,110,620 0 0 \$1,110,620 \$376,205 15.42% 33.87% 1.339	1,110,620 0 0 \$1,110,620 \$406,453 16.25% 36.60% 1.366	1,110,620 0 0 \$1,110,620 \$437,193 17.05% 39.36% 1.394	1,110,620 0 0 \$1,110,620 \$468,430 17.83% 42.18% 1.422	1,110,620 0 0 \$1,110,620 \$500,165 18.57% 45.03% 1.450	1,110,620 0 0 \$1,110,620 \$532,402 19.29% 47.94% 1.479	1,110,620 0 0 \$1,110,620 \$565,142 19.97% 50.89% 1.509	1,110,620 0 0 \$1,110,620 \$598,389 20.63% 53.88% 1.539	1,110,620 0 0 \$1,110,620 \$632,142 21.26% 56.92% 1.569

<sup>\*9%</sup> and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.